

2024

Anthilia
Capital Partners
SGR

Corporate profile





Company



We are:



Anthilia Capital Partners SGR

Alternative asset management company

The Company

Anthilia Sgr is an independent asset management firm serving institutional and private investors

Professionals

The company has been built leveraging on long experienced professionals and banking institutions

Values

Interest alignment, management quality, capital protection, absolute return



Anthilia Sgr: a high-specialized boutique

Offices



Asset management

Assets

2,5 bln €

Annual Rate of growth
+20%

AuM

1.397 mln €

Advisory Assets (AuA)

1.094 mln €

Team

Managers / Analysts

20

Business Development

10

Operations

9

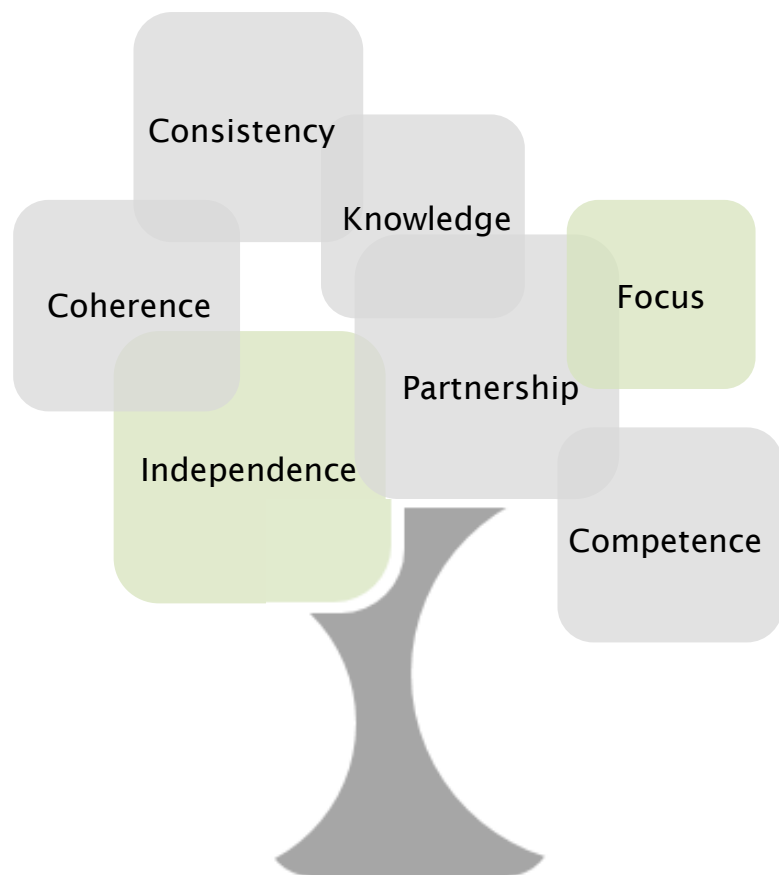
Average age
43 years

Business Lines

1. Open-end funds (UCITS)
2. Closed-end funds
3. Institutional mandates and HNW
4. Financial advisory



7 core-values



- › **Partnership**
Interest alignment between investors and fund managers
- › **Competence**
Partners experience, featuring a long-term track record
- › **Independence**
No conflicts of interests, full independence
- › **Focus**
Capital preservation and high level of transparency
- › **Coherence**
Investment approach consistent with clients risk-tolerance
- › **Knowledge**
Investing where fund managers can prove deep knowledge
- › **Consistency**
Positive results over time across different financial conditions



Operating Partners



Giovanni Landi
Founding Partner,
Chairman Anthilia Holding
30+ years of experience
Deutsche Bank, Banca
Commerciale Italiana, Nextra



Andrea Cuturi
Founding Partner,
Managing Director
30+ years of experience
Banca Commerciale Italiana,
Nextra, Credit Suisse



Paolo Rizzo
Investment Director
30+ years of experience
Deutsche Bank, Fondiaria
SAI, Credit Agricole



Daniele Colantonio
Head of Marketing,
Business Development
20+ years of experience
Lloyds, ArthurDLittle, Enav



Matteo Soriani
Project management and
Product Development
10+ years of experience
Anthilia



Barbara Ellero
Investment Director
20+ years of experience
Carretti e Associati, Banca
Profilo, La Compagnia
Finanziaria



Lucio Cuppini
Senior Advisor
30+ years of
experience
Unipol, Banca Akros,
Banca di Bologna



Markus Ratzinger
Fund Manager
20+ years of experience
Citigroup, Chase Manhattan,
KBC, Banca Akros



Anne-Sophie Chouillou
Fund Manager
20+ years of experience
Banca IMI, Banca Profilo,
Method



Massimiliano Orioli
Portfolio Manager
30+ years of experience
Banca Commerciale Italiana,
Nextra, Credit Agricole



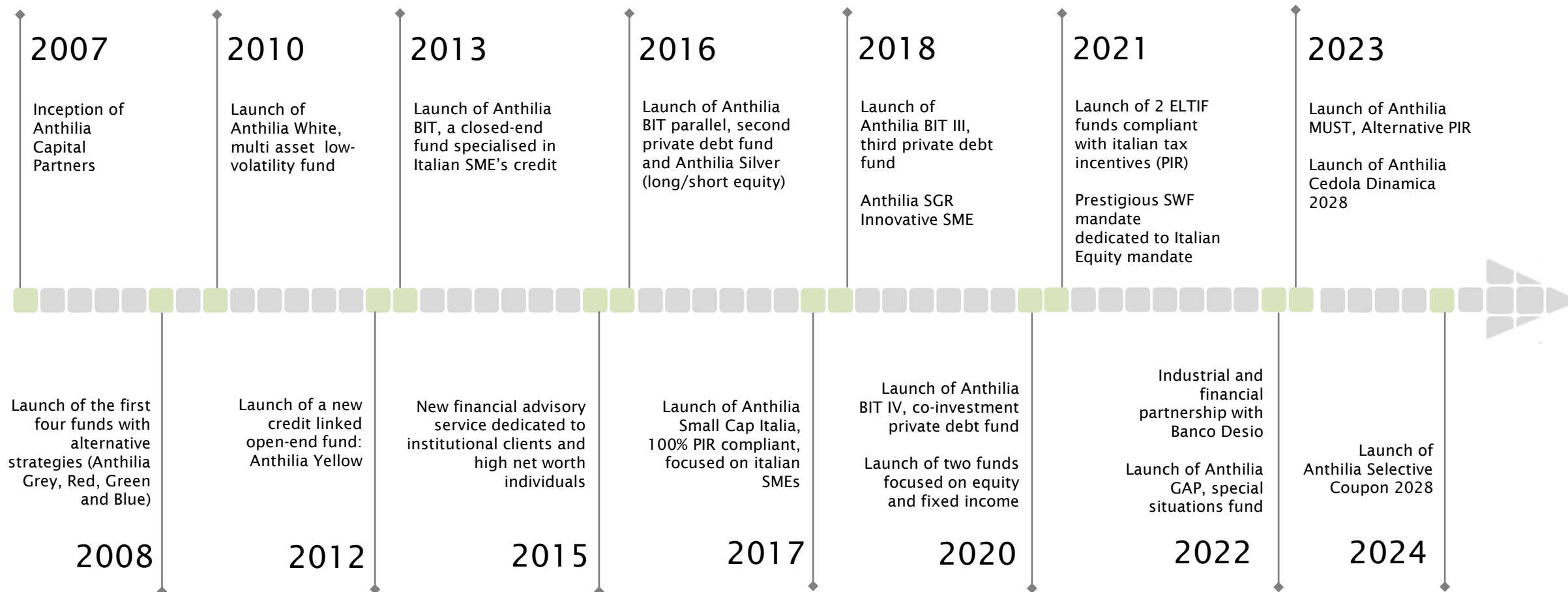
Giuseppe Sersale
Fund Manager
30+ years of experience
Banca Commerciale Italiana,
Nextra, BNP, Citigroup



Company

Anthilia sgr
INNOVATIVE SME

Company evolution





Company

Anthilia^{sgr}
INNOVATIVE SME

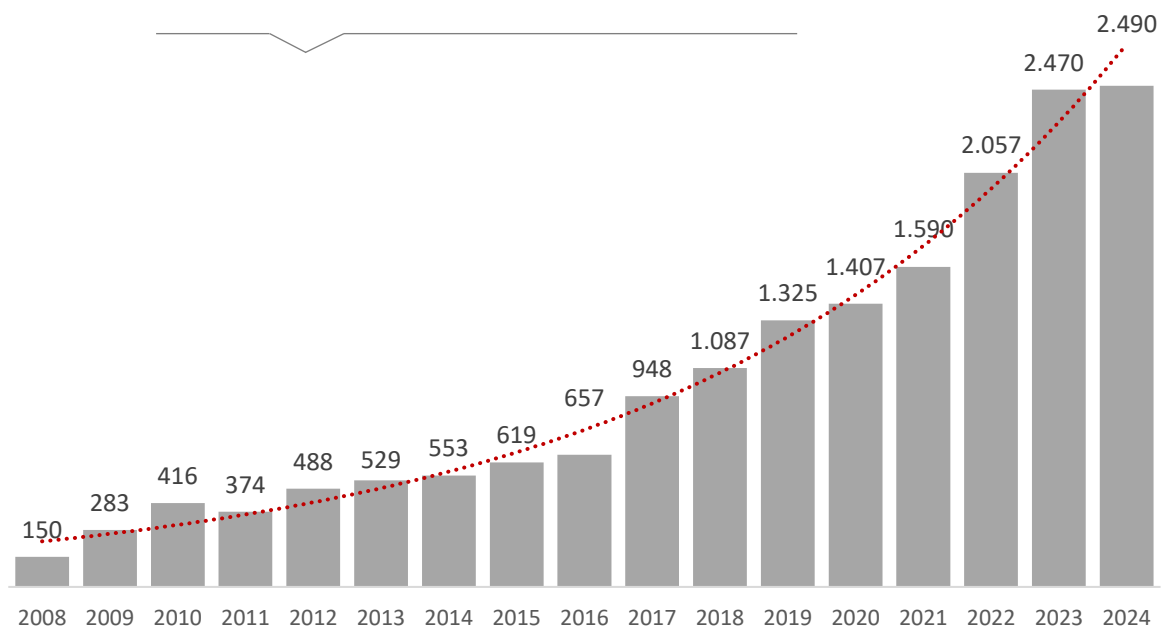
Our investors





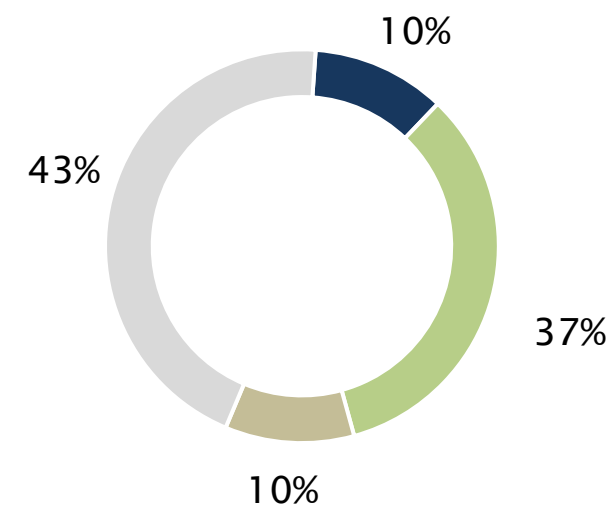
Asset base evolution and breakdown

AUM and AUA evolution (Mln€)



Asset gathering increase: value creation for Investors / Clients
(new high watermark marked every year)

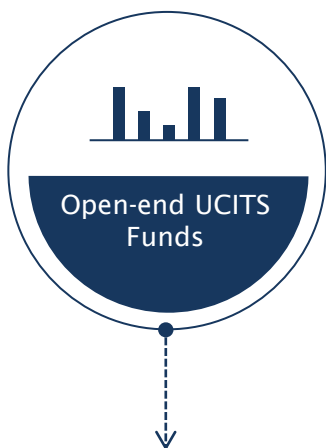
AUM breakdown



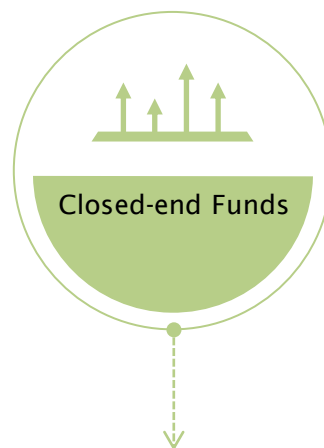
- Open-end funds UCITS
- Closed-end funds
- Institutional Mandates and HNW
- Financial Advisory



Business lines



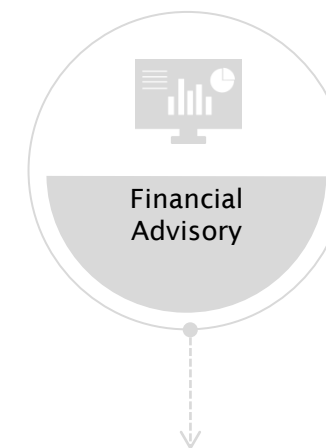
- › Absolute return & Total return (bonds, equity & multi-asset)
- › 1 fund (Italian tax incentives compliant "PIR") focusing on Italian SMEs
- › Transparency and liquidity of portfolios



- › 4 Private Debt funds for the Italian SME sector
- › 1 Special Situations Fund
- › 2 funds – Tax incentive compliant "Alternative PIR"
- › Team dedicated to credit analysis and specialized rating agencies (more than 400 analyzed firms)



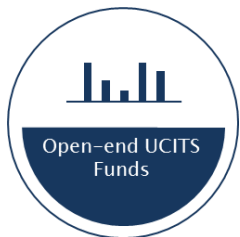
- › Managed accounts/mandates for Institutional and Private HNW clients
- › Risk-targeted profiles
- › Proprietary platform for asset allocation and fund selection



- › Monitoring: aggregate portfolio with daily update
- › Research: market news and commentary, macro scenario analysis
- › Selection: model portfolios, fund analysis, best picks



Open-end funds: “alpha generation”, no benchmark



- › Active management and skills dedicated to absolute & total return strategies
- › Benchmark-free products, wide delegation to Fund Managers in portfolio choices
- › Objective: positive returns across different market conditions, dynamic hedging

Fixed Income Total Return



Anthilia Yellow
Financial Corporates



Anthilia Conservative
Global Fixed Income



Anthilia Cedola Dinamica 2028
Balanced Fixed Income



Anthilia Selective Coupon 2028
Flexible Fixed Income

Equity Total Return



Anthilia Red
Flexible Equity Europe



Anthilia Small Cap Italia
Italian Equity Small Caps



Anthilia Equity
Global Equity

Absolute return



Anthilia White
Multi asset low-volatility



Closed-end funds: focus on domestic real economy (SMEs)



- › Supporting SMEs development, ensuring access to credit for growth
- › Specialized debt and growth/buyout vehicles
- › Private Capital commitment: +900 Mln€

Closed-end funds (reserved)



Anthilia Bond Impresa Territorio
Bonds issued by Italian SMEs



Anthilia BIT – Fondo Parallelo
Bonds issued by Italian SMEs



Anthilia GAP
Special Situations Fund
PIR Alternative



Anthilia BIT III
Credit to Italian SMEs



Anthilia BIT IV – co-investimento
Credit to Italian SMEs
PIR Alternative



ELTIF Economia Reale Italia
PIR Alternative



8A+ Real Italy ELTIF
8A+ Investimenti SGR mandate



Anthilia MUST
PIR Alternative



Managed Account



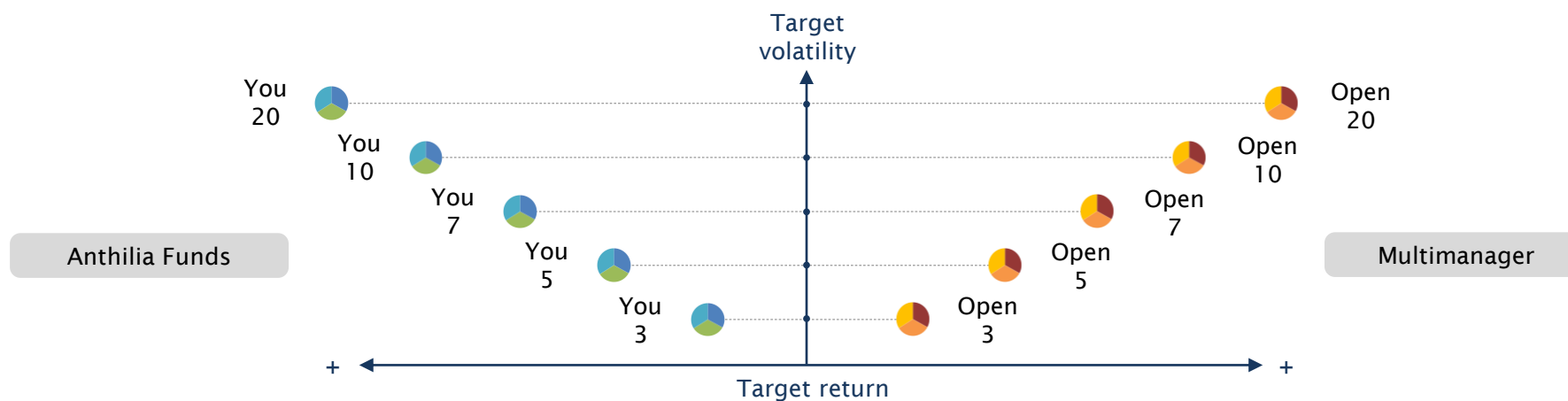
- › Client-tailored portfolios
- › Proprietary platform for asset allocation and fund selection - Podessys
- › Risk Management as “key pillar” of managed accounts investment strategy

“You” style

Portfolios construction with a tailored risk level, leveraging on Anthilia’s investment expertise (focus on Anthilia funds)

“Open” style

Portfolios construction with a tailored risk level, selecting best absolute and Total return funds managed by third parties





Financial Advisory



- › Financial advisory services for institutional and HNWI
- › Strong relationship build-up on competence, experience and technology
- › Tailored solutions based on Investor needs

Monitoring

- › Aggregate reporting
- › Asset class Performance / Risk analysis
- › Compliance and consistency checks
- › Costs optimization

Research

- › Macro scenario analysis
- › Market news and commentary
- › Investment Committee report
- › View on asset class (increase, hold, reduce)

Simulation

- › Proprietary platform for asset allocation and fund selection
- › Asset allocation and personalized portfolios
- › Alternative investment solutions
- › Ex-ante simulations and optimization

Selection

- › Model portfolios
- › «Peer group» analysis
- › Proprietary screening algorithms
- › Advisory on direct instruments



Awards



Milano Finanza
Triple A Edition 2021, 2022, 2023

Anthilia Small Cap Italia
Best rating MF – PIR fund



Milano Finanza
Class Digital Award 2020
Anthilia SGR - Podessys
digital and technological innovation



Milano Finanza
Investment Manager Awards 2024
Leone d'Oro Award for the best
creativity in the product campaign



**LIPPER FUND AWARDS
FROM REFINITIV**
2019 WINNER
SWITZERLAND

Lipper
Fund Awards 2019
Anthilia White
best fund 5-year
performance



Milano Finanza
Global Award 2018
Leone d'Oro Award for the
best creativity in the
product campaign



Morningstar
Premio 4 stelle
Anthilia Red
Positioning by return-risk



Awards



1° Premio Alto Rendimento 2020 Gruppo 24 Ore

Anthilia Small Cap Italia won the first prize as
«Miglior fondo Azionario Euro»



1° Premio Alto Rendimento 2021 Gruppo 24 Ore

Anthilia Small Cap Italia won the first prize as
«Miglior fondo Azionari Italia – Euro»
«Miglior fondo PIR»

ANTHILIA
SMALL CAP ITALIA

Vincitore del Premio Alto Rendimento
Miglior fondo PIR
+100% dal 2017*

Indicatore di rischio e rendimento del fondo pari a 6 su 7 (7 rischio massimo)
Strategia incentrata su investimenti azionari in società a media e bassa capitalizzazione
Per la lista completa dei rischi è possibile fare riferimento al Prospetto

Anthilia Small Cap Italia Tabella dei rendimenti annuali	
Anno 2021	41.22%
Anno 2020	12.73%
Anno 2019	42.53%
Anno 2018	-17.86%
Anno 2017	-0.78%

*Premio promosso dal Gruppo 24 Ore con la collaborazione scientifica di CRI Rating. La performance, pari a 100.01%, è riferita alla classe Azio del fondo Anthilia Small Cap Italia (ISIN: FI0005247136) emessa come rendimento semplice dal lancio (07/04/2017) al 31/12/2021. Il fondo non ha benchmark. I rendimenti passati non sono indicatori di quelli futuri. I rendimenti sono al lordo degli oneri fiscali e al netto degli oneri di gestione. Conto di una comunicazione di marketing. Si prega di verificare il Prospetto del fondo e il documentato contenente le informazioni Chiave per gli Investitori (KIID) sull'uso internet della SGR nonché presso i distributori, prima di prendere una decisione finale di investimento.

ANTHILIA
SMALL CAP ITALIA

MIGLIOR FONDO PIR
+81.8% a 2 anni**

Small Cap Italia

Il potenziale nascosto
delle aziende

Anthilia sgr
anthilia.it
marketing@anthilia.it



Awards



Private Debt Award 2018 and 2022

Anthilia won the first prize
in the «Development category»
with «Yachtline» and «Edra» deals



Private Debt Award 2021 and 2023 «Premio Saccomanni»

Anthilia awarded for contributing
to the private debt growth and
the development of Italian SMEs



Premio «Italia del Merito» 2023

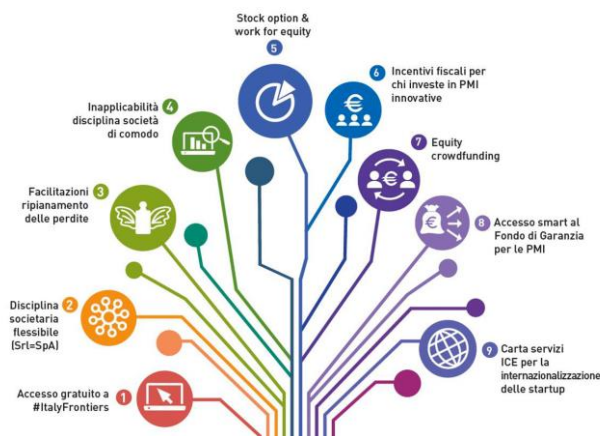
First place for the quality of support to
“Sistema Italia” and for the focus
on ESG policies



First Italian “innovative” asset management company

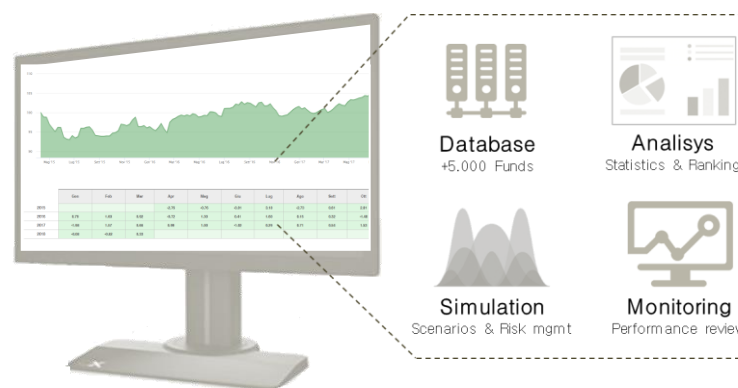
Innovative SME

Anthilia features a product and service innovation mindset investing in technological Skills & Team since foundation. The Company developed and maintained a proprietary platform supporting assets management services and Clients needs. The Firm has been registered as “innovative SME” since December 2017.



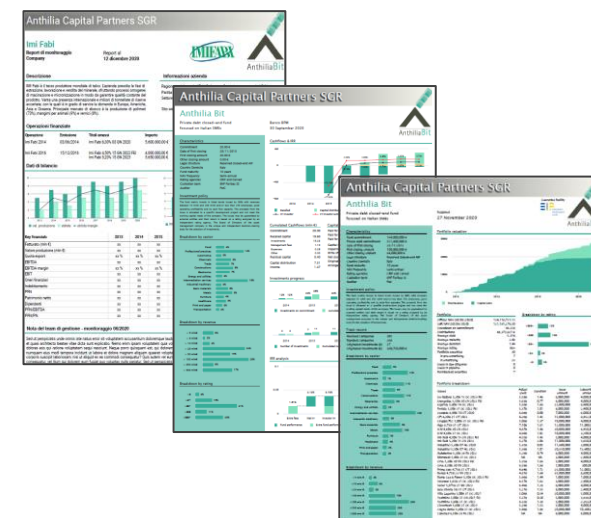
Podessys® – Wealth technology

- Integrated asset allocation platform build on proprietary code
- Fund selection system with structured and detailed peer groups
- Historical Risk analysis and correlation drill-down
- Portfolio optimization / simulation / scenarios building



Bonifacio® – Private Capital Platform

- Closed-end Fund Integrated proprietary platform
- Centralized data management performance and risk analysis of individual and aggregate positions
- Dealfow-database and factsheet builder
- Capital Call automation





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<https://it.linkedin.com/company/anthilia-capital-partners-sgr-spa>

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